

August 2025

To All SAFCA Members

I trust that all is well and prosperous with you all. Particularly, I pray that the recent fires have not negatively impacted your operations and that you all get through the period ahead unscathed until moisture sets in.

Most of the past month has been taken up with the face-to-face meetings with grower company management and industry leaders, as explained hereafter. It is of particular importance to us all at SAFCA that these meetings prove to have beneficial effects in your business relationships with the companies you provide a service for.

Grower Company Meetings

I met with senior and middle management of all the grower companies across the country.

My aim was, as I alluded to in my last letter to all members, to share with them developments within SAFCA, such as our new vastly improved spread of fire cover, the revised costing models and our intentions of them becoming the accepted basis for rate establishment and negotiation, as well as encouraging open and improved communication between themselves and SAFCA.

All meetings proved to be amicable, productive and very well received, particularly the fact that the Spread of Fire Cover is now set at a higher level. Great interest was also taken by the majority of them in the revised harvesting and machine cost costing model, also with keen anticipation for the silviculture one that Muedanyi is working on.

Forestry South Africa, Forestry Economic Services, and Forestry Solutions

These meetings were also very fruitful and encouraged ongoing communication and shared efforts to serve our industry.

My hope is that we can present some interesting proposals that will be aimed at productivity improvements as well as cost benchmarking to all SAFCA members, a little way ahead.



New Members

A big welcome all the new members to SAFCA, some whom I have met with, but many not yet. Please contact me or any of our staff members if there are any ways in which we can be of assistance. Also, please make yourself known to a SAFCA board member in your area. They are:

Ansen Sibanyoni – KZN Midlands

Nicky Gwende – Northern KZN

Clint du Preez – KZN Midlands and Southern KZN

Danie Scheepers – Eastern and Western Cape

John Chandler – Mpumalanga and Limpopo

We look forward to a long and successful association with you all.

Kindest regards

Roger Johnston | CEO

Contact Number: 082 434 3905 | E-mail: roger@safca.co.za

